		Contract # Schedule Dates	5029138 10/16/21-10/25/21	Date Entered Last Modified	10/15/21 10/15/21
	WJLA	Advertiser	Terry McAuliffe-American Federation Of Teachers	Entered By	Mark Afshar
obc	1100 Wilson Blvd, 6th Floor	Agency	Grassroots Media LLC (19605)	CO-OP	No
GOO	Arlington, VA 22209	Product	POLITICAL CANDIDATE (ns) (1186)	External #	
		Brand	53 McAuliffe /Am Fed of Teachers (1631804)	Demo	
WJLA-TV WASHINGTON, DC		Salesperson	HOUSE-WASHINGTON, WJLA/GJLA/EJLA (3869)	Order Type	Annual Member
		Sales Office	WJLA/GJLA/EJLA	Package Deal	
Grassroots Media LLC		Buyer Name		Commission %	15.00
146 Montgomery Avenue		Phone/Fax	/	Commission	\$16,436.25
BALA CYNWYD, PA 19	004	CPE	687	Net Total	\$93,138.75
		Account Types	Local/Political Candidate Agency BRD	Sales Tax	
		Billing Type	Weekly/Irregular		

Comments

Sec Length

Run Times

Dates

By Broadcast Month	_	
	<u>Spots</u>	<u>Rate</u>
Oct. 2021	62	\$109,575.00
Grand Total:	62	\$109,575.00

Comments

Entered

	7																	
1.0	Normal Line / SPOT	10/18/21-10/22/21	1	:30	7A- 8A (EST)		1	1	1	1	1		4	\$1,600.00	\$6,400.00	Washington (WJLA)		10/15/21
1.0.1	Preempt	10/19/21														Washington (WJLA)	Pre-empt/Exception -	
2.0	Normal Line / SPOT	10/25/21-10/25/21	1	:30	7A- 8A (EST)		1						1	\$1,600.00	\$1,600.00	Washington (WJLA)		10/15/21
3.0	Normal Line / SPOT	10/25/21-10/25/21	1	:30	8A- 9A (EST)		1						1	\$1,600.00	\$1,600.00	Washington (WJLA)		10/15/21
4.0	Normal Line / SPOT	10/18/21-10/22/21	1	:30	8A- 9A (EST)		1	1	1	1	1		4	\$1,600.00	\$6,400.00	Washington (WJLA)		10/15/21
4.0.1	Preempt	10/19/21											ĺ			Washington (WJLA)	Pre-empt/Exception -	
5.0	Normal Line / SPOT	10/18/21-10/22/21	1	:30	10:58:25A- AE	BC-The View	1	1	1	1	1		3	\$1,050.00	\$3,150.00	Washington (WJLA)		10/15/21
5.0.1	Preempt	10/21/21														Washington (WJLA)	Pre-empt/Exception -	
5.0.2	Preempt	10/19/21														Washington (WJLA)	Pre-empt/Exception -	
6.0	Normal Line / SPOT	10/25/21-10/25/21	1	:30	10:58:25A- A	BC-The View	1						1	\$1,050.00	\$1,050.00	Washington (WJLA)		10/15/21
7.0	Normal Line / SPOT	10/25/21-10/25/21	2		11:59:56A- Ne YOUR SIDE at	ews-7News ON t Noon	2						2	\$400.00	\$800.00	Washington (WJLA)		10/15/21
8.0	Normal Line / SPOT	10/18/21-10/22/21	2		11:59:56A- Ne YOUR SIDE at	ews-7News ON t Noon	2	2	2	2	2		8	\$400.00	\$3,200.00	Washington (WJLA)		10/15/21
		<u>.</u>				CONF	IRM	ΑT	ΠO	N C	CO	NTR	AC ⁻	Τ				
Accepted-	-Agency/Advertiser:			Date:		Accepted-Stati	ion:							Date:	Comments:			

SPW Mo Tu We Th Fr Sa Su Spots

Total

Station

The parties intend for the Standard Advertiser Terms and Conditions ("Terms") located at... http://sbgi.net/?p=1224 ... to be part of their agreement, and the sale of advertising is expressly subject to said Terms.

B/E Bookend P/B Piggy Back

Printed At: 01:16 PM on Friday, February 11 2022

Line Type / Break Type (Ref #)



Washington (WJL	A)	
By Broadcast Month	<u>Spots</u>	<u>Rate</u>
Oct. 2021	62	\$109,575.00
Grand Total:	62	\$109,575.00

Line	Line Type / Break Type (Ref #)	Dates	Sec	Length	Run Times	SPW	Мо	Tu	We	Th	Fr	Sa Si	ıı s	Snote	Rate	Total	Station	Comments	Entered
	,, , , , , ,		500	Lenger	Rui Times	31 11	1.10			···		- Ju	<u> </u>	росз	Nate	rotai			Lincica
8.0.1	Preempt	10/19/21															Washington (WJLA)	Pre-empt/Exception -	
8.0.2	Preempt	10/19/21															Washington (WJLA)	Pre-empt/Exception -	
9.0	Normal Line / SPOT	10/18/21-10/22/21	2	:30	2P- ABC-General Hospital		1	1	1	1	1			4	\$525.00	\$2,100.00	Washington (WJLA)		10/15/21
9.0.1	Preempt	10/19/21															Washington (WJLA)	Pre-empt/Exception -	
10.0	Normal Line / SPOT	10/25/21-10/25/21	2	:30	2P- ABC-General Hospital		1							1	\$525.00	\$525.00	Washington (WJLA)		10/15/21
11.0	Normal Line / SPOT	10/18/21-10/22/21	1		5:59:26P- News-7News ON YOUR SIDE at 6PM		1	1	1	1	1			4	\$1,800.00	\$7,200.00	Washington (WJLA)		10/15/21
11.0.1	Preempt	10/19/21															Washington (WJLA)	Pre-empt/Exception -	
12.0	Normal Line / SPOT	10/25/21-10/25/21	1		5:59:26P- News-7News ON YOUR SIDE at 6PM		1							1	\$1,800.00	\$1,800.00	Washington (WJLA)		10/15/21
13.0	Normal Line / SPOT	10/25/21-10/25/21	2	:30	6:58:46P- Wheel Of Fortune		1			0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0				1	\$1,800.00	\$1,800.00	Washington (WJLA)		10/15/21
14.0	Normal Line / SPOT	10/18/21-10/22/21	2	:30	6:58:46P- Wheel Of Fortune		1	1	1	1	1			4	\$1,800.00	\$7,200.00	Washington (WJLA)		10/15/21
14.0.1	Preempt	10/19/21															Washington (WJLA)	Pre-empt/Exception -	
15.0	Normal Line / SPOT	10/18/21-10/22/21	1	:30	7:29:26P- Jeopardy		1	1	1	1	1			4	\$5,200.00	\$20,800.00	Washington (WJLA)		10/15/21
15.0.1	Preempt	10/19/21															Washington (WJLA)	Pre-empt/Exception -	
					CON	FIF	RMA	ΔTI	101	V C	O	NT	R/	ACT				'	"

Date:

Comments:

The parties intend for the Standard Advertiser Terms and Conditions ("Terms") located at... http://sbgi.net/?p=1224 ... to be part of their agreement, and the sale of advertising is expressly subject to said Terms.

Accepted-Station:

Date:

B/E Bookend P/B Piggy Back

Accepted-Agency/Advertiser:

Printed At: 01:16 PM on Friday, February 11 2022

	WJLA	Contract # Schedule Dates Advertiser	5029138 10/16/21-10/25/21 Terry McAuliffe-American Federation Of Teachers	Date Entered Last Modified Entered By	10/15/21 10/15/21 Mark Afshar	Washington (WJLA By Broadcast Month Oct. 2021	Spots 62
WJLA-TV WASHINGTON, DC	1100 Wilson Blvd, 6th Floor Arlington, VA 22209	Agency Product Brand Salesperson	Grassroots Media LLC (19605) POLITICAL CANDIDATE (ns) (1186) 53 McAuliffe /Am Fed of Teachers (1631804) HOUSE-WASHINGTON, WJLA/GJLA/EJLA (3869)	CO-OP External # Demo Order Type Package Deal	No Annual Member	Grand Total:	62
Grassroots Media LLC 146 Montgomery Avenue BALA CYNWYD, PA 190		Sales Office Buyer Name Phone/Fax CPE Account Types Billing Type Comments	WJLA/GJLA/EJLA / 687 Local/Political Candidate Agency BRD Weekly/Irregular	Commission % Commission Net Total Sales Tax	15.00 \$16,436.25 \$93,138.75		
							_

16.0	Normal Line / SPOT	10/25/21-10/25/21	1	:30	7:29:26P- Jeo	pardy		1					1	\$5,200.00	\$5,200.00	Washington (WJLA)		10/15/21
17.0	Normal Line / SPOT	10/25/21-10/25/21	2		11:00:26P- Ne YOUR SIDE at	ews-7News ON t 11PM		1						\$650.00		Washington (WJLA)		10/15/21
17.0.1	Preempt	10/25/21									8 8 9 9 9 9 9 9 9 9 9 9 9 9 9 9 9 9 9 9					Washington (WJLA)	Pre-empt/Exception -	
18.0	Normal Line / SPOT	10/18/21-10/22/21	2		11:00:26P- Ne YOUR SIDE at	ews-7News ON t 11PM		1	1	1	1 1		3	\$650.00	\$1,950.00	Washington (WJLA)		10/15/21
18.0.1	Preempt	10/21/21														Washington (WJLA)	Pre-empt/Exception -	
18.0.2	Preempt	10/19/21														Washington (WJLA)	Pre-empt/Exception -	
19.0	Normal Line / SPOT	10/18/21-10/22/21	2	:30	11:35P- ABC-3	Jimmy Kimmel		1	1	1	1 1		3	\$400.00	\$1,200.00	Washington (WJLA)		10/15/21
19.0.1	Preempt	10/21/21														Washington (WJLA)	Pre-empt/Exception -	
19.0.2	Preempt	10/19/21									8 8 9 9 9 9 9 9 9 9 9 9					Washington (WJLA)	Pre-empt/Exception -	
20.0	Normal Line / SPOT	10/25/21-10/25/21	2	:30	11:35P- ABC-3	Jimmy Kimmel		1					1	\$400.00	\$400.00	Washington (WJLA)		10/15/21
21.0	Normal Line / SPOT	10/18/21-10/25/21	3		8P- ABC-Danc Stars (Monday			1					1	\$3,000.00	\$3,000.00	Washington (WJLA)		10/15/21
21.0.1	Closed Preempt	10/18/21									6 6 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8					Washington (WJLA)	Sold Out/Exception - does not meet bump rate	
						CONF	FIRI	VI/	ATI(10	1 C	ONTF	RAC	Γ			·	
Accepted-	Agency/Advertiser:			Date:		Accepted-Sta	tion:							Date:	Comments:			

SPW Mo Tu We Th Fr Sa Su Spots

Rate

Total

Station

The parties intend for the Standard Advertiser Terms and Conditions ("Terms") located at... http://sbgi.net/?p=1224 ... to be part of their agreement, and the sale of advertising is expressly subject to said Terms.

B/E Bookend P/B Piggy Back

Line

Printed At: 01:16 PM on Friday, February 11 2022

Line Type / Break Type (Ref #)

Dates

Sec

Length

Run Times

<u>Rate</u>

\$109,575.00

\$109,575.00

62

Comments

Entered

Gras	oc ·	Arlington, VA	Blvd, 6th Floor 22209	Sci Add Agg Pro Sa Sa Bu Ph CP Acc Bill	ontra nedule Da vertiser ency oduct and lesperson les Office yer Name one/Fax E count Typ ling Type mments	Terry McAuliffe Grassroots Me POLITICAL CA 53 McAuliffe // HOUSE-WASH. WJLA/GJLA/EJ / 687 Local/Political	25/21 e-Ame dia LL NDID/ Am Fe INGTO LA	C (19 ATE (d of DN, W	9605) ns) (11 Teache JJLA/G	.86) rs (163 JLA/EJI	31804	4)	Lass Ent CO- Ext Der Orc Pac Cor Cor Ner	te Ent tered l tered l ternal mo der Ty ckage mmiss mmiss t Tota les Ta	dified 1 By N N N Per A Deal Sion 1 Sion 4	0/15/21 0/15/21 Iark Afshar Io Annual Member 5.00 16,436.25 193,138.75		Washington By Broadcast Oct. 2021 Grand Total:	-	-	\$109,57 \$109,57	
Line	Line Type / Break Type	(Ref #)	Dates	Sec	Length	Run Times	SPW	Мо	Tu V	Ve Th	Fr	Sa S	Su S	Spots	Rate	Total		Station		Comments	;	Entered
22.0	Normal Line / SPOT	10/3	18/21-10/25/21	3	:30	0 10P- 11P (EST)		1						2	\$1,500.0	\$3,000.00	Washingto	n (WJLA)				10/15/21
23.0	Normal Line / SPOT	10/2	20/21-10/20/21	3	:30	0 10P- ABC-Superstar (Wednesday)				1				1	\$2,000.0	\$2,000.00	Washingto	n (WJLA)				10/15/21
24.0	Normal Line / SPOT	10/2	21/21-10/21/21	3	:30	0 8P- ABC-Station 19 (Thursday)				1					\$3,000.0	00	Washingto	n (WJLA)				10/15/21
24.0.1	Preempt	10/2	21/21														Washingto	n (WJLA)	Pro	e-empt/Exception	1 -	
25.0	Normal Line / SPOT	10/2	21/21-10/21/21	3	:30	0 9P- ABC-Greys Anatomy (Thursday)				1					\$4,500.0	00	Washingto	n (WJLA)				10/15/21
25.0.1	Preempt	10/2	21/21														Washingto	n (WJLA)	Pro	e-empt/Exception	ı -	
26.0	Normal Line / SPOT	10/:	16/21-10/23/21	2	:30	0 9A- ABC-Good Morning America Saturday 2						1		2	\$400.0	\$800.00	Washingto	n (WJLA)				10/15/21
27.0	Normal Line / SPOT	10/3	16/21-10/16/21	3	:30	0 5:30P- Jeopardy Wknd						1			\$900.0	00	Washingto	n (WJLA)				10/15/21
27.0.1	Closed Preempt	10/3	16/21														Washingto	n (WJLA)	Or	der Error/Excepti	on - CFB	
28.0	Normal Line / SPOT	10/	16/21-10/23/21	3	:30	0 11P- 12A (EST)						1		2	\$250.0	\$500.00	Washingto	n (WJLA)				10/15/21
29.0	Normal Line / SPOT	10/	17/21-10/24/21	2	:30	07:58:40A- ABC-Good Morning America Sunday							1	2	\$450.0	\$900.00	Washingto	n (WJLA)				10/15/21

CONFIRMATION CONTRACT

Date:

Comments:

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Accepted-Station:

Date:

B/E Bookend P/B Piggy Back

Accepted-Agency/Advertiser:

Printed At: 01:16 PM on Friday, February 11 2022

	WJLA	Contract # Schedule Dates Advertiser	5029138 10/16/21-10/25/21 Terry McAuliffe-American Federation Of Teachers	Date Entered Last Modified Entered By	10/15/21 10/15/21 Mark Afshar	Washington (WJLA By Broadcast Month Oct. 2021	Spots 62
WJLA-TV WASHINGTON, DC	1100 Wilson Blvd, 6th Floor Arlington, VA 22209	Agency Product Brand Salesperson	Grassroots Media LLC (19605) POLITICAL CANDIDATE (ns) (1186) 53 McAuliffe /Am Fed of Teachers (1631804) HOUSE-WASHINGTON, WJLA/GJLA/EJLA (3869)	CO-OP External # Demo Order Type Package Deal	No Annual Member	Grand Total:	62
Grassroots Media LLC 146 Montgomery Avenue BALA CYNWYD, PA 190		Sales Office Buyer Name Phone/Fax CPE Account Types Billing Type Comments	WJLA/GJLA/EJLA / 687 Local/Political Candidate Agency BRD Weekly/Irregular	Commission % Commission Net Total Sales Tax	15.00 \$16,436.25 \$93,138.75		

Line	Line Type / Break Type (Ref #)	Dates	Sec	Length	Run Times	SPW	Мо	Tu	We	Th	Fr :	Sa S	Su S	pots	Rate	Total	Station	Comments	Entered
30.0	Normal Line / SPOT	10/17/21-10/17/21	3	:30	8:59A- ABC-This Week								1	1	\$25,000.00	\$25,000.00	Washington (WJLA)		10/15/21
					CON	FIF	RM/	ΑΤΙ	10	V (CO	NT	TR/	4C	T				
Accepted	-Agency/Advertiser:			Date:	Accepted-Sta	ation:									Date:	Comments:			

The parties intend for the Standard Advertiser Terms and Conditions ("Terms") located at... http://sbgi.net/?p=1224 ... to be part of their agreement, and the sale of advertising is expressly subject to said Terms.

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Printed At: 01:16 PM on Friday, February 11 2022

<u>Rate</u>

\$109,575.00

\$109,575.00

62